



Titan Enterprises Ltd

Coldharbour Business Park
Sherborne, Dorset DT9 4JW
United Kingdom
Tel: +44 (0)1935 812790
Email: sales@flowmeters.co.uk
www.flowmeters.co.uk
VAT No. GB 365 9701 23

Titan Enterprises Expands Reach in North America

For nearly 20 years,

Titan Enterprises' trusted North American distribution has been expertly handled by its long-term partner, JLC International. This successful collaboration has laid a strong foundation for further growth in the region.

A UK-based manufacturer

of small-bore liquid flowmeters, Titan Enterprises has built a robust [global network of partners](#) and distributors in Europe, the Americas, Australia, and East Asia. This strong international presence enables its flow measuring products to reach markets that might otherwise be restricted, easing import access and providing local support and technical expertise.



“The US and Canadian

flow measurement market presents exciting opportunities, especially in key industries such as fluid power, oil and gas, chemicals, and food and beverage,” says Jeremy Thorne, Operations Manager for Titan Enterprises. “Market growth projections



Titan Enterprises Ltd

Coldharbour Business Park
Sherborne, Dorset DT9 4JW
United Kingdom
Tel: +44 (0)1935 812790
Email: sales@flowmeters.co.uk
www.flowmeters.co.uk
VAT No. GB 365 9701 23

highlight the expanding adoption of flow meters in these sectors, underscoring their critical role in ensuring accurate flow measurement and control in industrial processes.”

When Basecamp Process Components ([BPC Valves](#))

approached Titan and showed strong interest in becoming a key distributor for the USA and Canada, discussions began. With a rich legacy itself as a leading provider of industrial valves, BPC not only understand the process and flow measurement industries, but their long-established market also provides a clear synergy with Titan’s flow meters and flow measuring instruments.

“In 2023, the flowmeter market

was valued at approximately USD 9.9 billion and is projected to reach around USD 17.1 billion by 2033,” states Kate Thomas, Titan’s Company and Finance Director. “In the 2023/2024 fiscal year, America contributed 16% of our gross sales, showcasing a solid base with tremendous potential for expansion.”

“With the global flow meter market

experiencing significant growth, we are excited to partner with Titan as we enter 2025,” Scott Will, Owner of [BPC](#), says. “Customers here in the USA and Canada will benefit from Titan’s industry proven products and the added distribution and support we can offer through BPC.”

Titan’s dependable [flowmeter technologies](#)

play a vital role in the development of innovative products aimed at promoting sustainability, reducing waste, supporting alternative energy use, and driving both environmental and financial savings. The versatile range of Titan flowmeters offers advanced features such as chemical resistance, long lifespan, clean bore design, and precise low-flow measurement.



Titan Enterprises Ltd

Coldharbour Business Park
Sherborne, Dorset DT9 4JW
United Kingdom
Tel: +44 (0)1935 812790
Email: sales@flowmeters.co.uk
www.flowmeters.co.uk
VAT No. GB 365 9701 23

“North America

also opens opportunities for us with OEM (Original Equipment Manufacturer) customers,” says Neil Hannay, Senior Development Engineer with Titan Enterprises. Titan has the experience and engineering skills to develop and manufacture tailored flowmeter solutions, from research and test through to prototypes and full production. “Having BPC as an additional trusted and knowledgeable partner alongside JLC in the US will help to extend and deliver these projects more efficiently,” continues Neil.

Over the next few years,

Titan will be seeking established international distributors in the Middle East / UAE and Southern African regions to develop a more coordinated approach to these markets.

Customers in the US and Canada

can find our [Global Partners](#) through [Titan’s website](#) or via email sales@flowmeters.co.uk.

Image:

January 2025 - titanpr145-NewGlobalPartner

For more information please contact:

Media: Mrs Samantha Hannay, Marketing Manager, Titan Enterprises
+44 (0)1935 812790 / marketing@flowmeters.co.uk